FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended October 31, 2005
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number 1-16497
MOVADO GROUP, INC.
(Exact Name of Registrant as Specified in its Charter)

New York
(State or Other Jurisdiction
of Incorporation or Organization)
650 From Road, Paramus, New Jersey (Address of Principal Executive Offices)

13-2595932
(IRS Employer Identification No.)

07652
(Zip Code)
(201) 267-8000
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for that past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes [X] No [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]

The number of shares outstanding of the registrant's common stock and class A common stock as of November 30, 2005 were 18,565,183 and 6,771,909, respectively.
$\qquad$
$\qquad$

MOVADO GROUP, INC.
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CONSOLIDATED BALANCE SHEETS
（In thousands，except share and per share amounts）
（Unaudited）

## ASSETS

Current assets

Cash and cash equivalents
Trade receivables，net
Inventories，net
Other
Total current assets
Property，plant and equipment，net Other

Total assets
LIABILITIES AND SHAREHOLDERS＇EQUITY
Current liabilities：
Loans payable to banks
Current portion of long－term debt
Accounts payable
Accrued liabilities
Current taxes payable
Deferred taxes
Total current liabilities
Long－term debt
Deferred and non－current income taxes
Other liabilities
Total liabilities
Commitments and contingencies（Note 9）
Shareholders＇equity：
Preferred Stock，\＄0．01 par value， 5，000，000 shares authorized；no shares issued
Common Stock，\＄0．01 par value，
100，000，000 shares authorized；23，178，828，22，580，459 and 22，031，474
shares issued，respectively
Class A Common Stock，\＄0．01 par value，
30，000， 000 shares authorized；6，773，258，6，801，812 and 6，803，161
68
shares issued and outstanding，respectively
Capital in excess of par value
Retained earnings
Accumulated other comprehensive income
Treasury Stock，4，613，645，4，433，553 and 4，092，588
shares，respectively，at cost
Total shareholders＇equity
Total liabilities and shareholders＇equity

October 31 2005
$\$ 56,064$
144,484
211,442
31,622
------
443,612

49,109
35,449
------
$\$ 528,170$
$=======$
\＄44， 000
-
42,016
49,135
1,721
5,334
-----
142,206

45，000
9，741
17，629
------1
214,57
－－－－－－－
\＄ 63
102， 6
187， 890
34，515
－－－－－－
50，283
37， 858
\＄476， 950
ニニニニニニニー
\＄
38，48
39，618
5，250
83， 356
45， 000
14， 82
17，209
160， 392
－－－－－

\＄35， 870
137， 861
192， 811
42，540
－－－－－－－
50， 105
39， 972
\＄499， 159
＝＝＝＝＝＝＝＝
\＄16，300
5，000
41， 928
47，237
2，830
6， 081
119，376
45， 000
15， 291
13,281
192，948

220
68
92，754
46， 836
$(42,438)$
306， 211
\＄499， 159

MOVADO GROUP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts)
(Unaudited)

|  | Three Months |  | Nine Months |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Net sales | \$141, 736 | \$127, 023 | \$344, 818 | \$298,998 |
| Cost of sales | 55,563 | 49,882 | 135,821 | 120,494 |
| Gross profit | 86,173 | 77,141 | 208,997 | 178,504 |
| Selling, general and administrative | 67,163 | 61,157 | 175,563 | 152,065 |
| Operating income | 19,010 | 15,984 | 33,434 | 26,439 |
| Other income, net (Note 10) | 1,008 | -- | 1, 008 | 1,444 |
| Interest expense, net | 1,208 | 872 | 2,901 | 2,380 |
| Income before income taxes | 18,810 | 15,112 | 31,541 | 25,503 |
| Provision for income taxes | 4,702 | 3,778 | 7,885 | 6,376 |
| Net income | \$ 14,108 | \$ 11, 334 | \$ 23,656 | \$ 19,127 |
| Earnings per share: |  |  |  |  |
| Basic | \$ 0.56 | \$ 0.46 | \$ 0.94 | \$ 0.78 |
| Diluted | \$ 0.54 | \$ 0.44 | \$ 0.91 | \$ 0.75 |
| Weighted average shares outstanding: |  |  |  |  |
| Diluted | 26,211 | 25,621 | 26,123 | 25,497 |
| Dividends declared per share | \$ 0.05 | \$ 0.04 | \$ 0.15 | \$ 0.12 |

See Notes to Consolidated Financial Statements

MOVADO GROUP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

|  | Nine <br> Ended Oc | nths ber 31, |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| Cash flows from operating activities: |  |  |
| Net income | \$ 23,656 | \$ 19, 127 |
| Adjustments to reconcile net income to net cash |  |  |
| used in operating activities: |  |  |
| Depreciation and amortization | 11,158 | 8,601 |
| Deferred income taxes | $(1,860)$ | - - |
| Provision for losses on accounts receivable | 900 | 723 |
| Provision for losses on inventory | 450 | 215 |
| Gain on sale of asset held for sale | $(2,630)$ | - - |
| Loss on hedge derivatives | 1,622 | -- |
| Changes in assets and liabilities: |  |  |
| Trade receivables | $(42,498)$ | $(37,760)$ |
| Inventories | $(29,643)$ | $(30,242)$ |
| Other current assets | (734) | $(3,031)$ |
| Accounts payable | 4,974 | 14,130 |
| Accrued liabilities | 5,486 | 9,157 |
| Current taxes payable | 1,721 | 2,630 |
| Other non-current assets | $(1,074)$ | (1,402) |
| Other non-current liabilities | 442 | (31) |
| Net cash used in operating activities | $(28,030)$ | $(17,883)$ |
| Cash flows from investing activities: |  |  |
| Capital expenditures | $(9,970)$ | $(10,906)$ |
| Proceeds from sale of asset held for sale | 4, 000 |  |
| Acquisition of Ebel, net of cash acquired | -- | $(43,525)$ |
| Trademarks | (533) | (321) |
| Net cash used in investing activities | $(6,503)$ | $(54,752)$ |
| Cash flows from financing activities: |  |  |
| Net proceeds from bank borrowings | 44,000 | 26,113 |
| Stock options exercised and other changes | 1,650 | 2,963 |
| Dividends paid | $(3,786)$ | $(2,957)$ |
| Net cash provided by financing activities | 41,864 | 26,119 |
| Effect of exchange rate changes on cash and cash equivalents | $(15,049)$ | 303 |
| Net decrease in cash and cash equivalents | $(7,718)$ | $(46,213)$ |
| Cash and cash equivalents at beginning of period | 63,782 | 82,083 |
| Cash and cash equivalents at end of period | \$ 56, 064 | \$ 35,870 |

See Notes to Consolidated Financial Statements

## BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared by Movado Group, Inc. (the "Company") in a manner consistent with that used in the preparation of the consolidated financial statements included in the Company's fiscal 2005 Annual Report filed on Form 10-K. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair presentation of the financial position and results of operations for the periods presented. These consolidated financial statements should be read in conjunction with the aforementioned annual report. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the full year.

## NOTE 1 - RECLASSIFICATION

Certain reclassifications were made to prior years' financial statement amounts and related note disclosures to conform to the fiscal 2006 presentation.

## NOTE 2 - ACQUISITION

On December 22, 2003, the Company entered into an agreement to acquire Ebel S.A. and the worldwide business related to the Ebel brand (collectively "Ebel") from LVMH Moet Hennessy Louis Vuitton ("LVMH"). On March 1, 2004, the Company completed the acquisition of Ebel with the exception of the payment for the acquired Ebel business in Germany, which was completed July 30, 2004.

In accordance with Emerging Issues Task Force No. 95-3 ("EITF 95-3"),
"Recognition of Liabilities in Connection with a Purchase Business Combination", the Company recognized costs associated with exiting an activity of an acquired company and involuntary termination of employees of an acquired company as liabilities assumed in a purchase business combination and included the liabilities in the allocation of the acquisition cost. The liability recognized in connection with the acquisition of Ebel was comprised of approximately $\$ 2.4$ million for employee severance, $\$ 0.2$ million for lease terminations, $\$ 1.7$ million for exit costs related to certain promotional and purchase contracts and $\$ 0.4$ million of other liabilities. As of October 31, 2005, payments against employee severance, lease terminations, exit costs and other liabilities amounted to $\$ 1.8$ million, $\$ 0.2$ million, $\$ 1.7$ million and $\$ 0.4$ million, respectively. There were no further adjustments related to the abovementioned accruals as of October 31, 2005.

## Pro Forma Financial Information

The unaudited financial information in the table below summarizes the combined results of operations of the Company and Ebel, on a pro forma basis, as though the acquisition had been completed as of the beginning of the nine month period ended October 31, 2004. This pro forma financial information is presented for informational purposes only and is not necessarily indicative of the results of operations that would have been achieved had the acquisition taken place at the beginning of the nine month period ended October 31, 2004. The unaudited pro forma condensed combined statement of income for the nine month period ended October 31, 2004 combines the historical results for the Company for the nine month period ended October 31, 2004 and the historical results for Ebel for the period preceding the acquisition of February 1 through February 29, 2004. The following amounts are in thousands, except per share amounts:

## Nine Months Ended

October 31, 2004

Revenues
$\begin{array}{lr}\text { \$300, } 367 \\ \$ & 17,052 \\ \$ & 0.69 \\ \$ & 0.67\end{array}$

Net income
Basic income per share Diluted income per share

NOTE 3 - STOCK OPTION PLAN

The Company applies Accounting Principles Board Opinion No. 25 and related Interpretations in accounting for its stock option plan. No compensation cost has been recognized for any stock options granted under the Company's stock option plan because the quoted market price of the Common Stock at the grant date was not in excess of the amount an employee must pay to acquire the common Stock. Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation," ("SFAS 123") issued by the Financial Accounting Standards Board ("FASB"), prescribes a method to record compensation cost for stock-based employee compensation plans at fair value. The Company utilizes the Black-Scholes valuation model for determining the fair value of the stock-based compensation. Pro forma disclosures as if the Company had adopted the recognition requirements under SFAS 123 for the three months and nine months ended October 31, 2005 and 2004, respectively, are presented below.


The components of comprehensive income (loss) for the three months and nine months ended October 31, 2005 and 2004 are as follows (in thousands):

|  | Three Months Ended October 31, |  | Nine Months Ended October 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Net income | \$14, 108 | \$11, 334 | \$ 23,656 | \$19,127 |
| Net unrealized (loss) gain on investments, net of tax | (92) | 26 | 62 | 46 |
| Effective portion of unrealized gain (loss) on hedging contracts, net of tax | 1,393 | 3,181 | $(3,734)$ | 907 |
| Foreign currency translation adjustment | 925 | 13,981 | $(20,812)$ | 11,410 |
| Total comprehensive income (loss) | \$16,334 | \$28,522 | (\$828) | \$31,490 |

NOTE 5 - SEGMENT INFORMATION

The Company conducts its business primarily in two operating segments: Wholesale and Retail. The Company's Wholesale segment includes the designing, manufacturing and distribution of quality watches. The Retail segment includes the Movado Boutiques and outlet stores.

The Company divides its business into two major geographic areas: Domestic, which includes the results of the Company's North American, Caribbean and Tommy Hilfiger South American operations, and International, which includes the results of the Company's operations in all other parts of the world. The Company's International operations are principally conducted in Europe, the Middle East and Asia. The Company's International assets are substantially located in Switzerland.

Operating Segment Data for the Three Months Ended October 31, 2005 and 2004:

|  | Net Sales |  | Operating Income (Loss) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Wholesale | \$121, 932 | \$110, 818 | \$18, 459 | \$16,737 |
| Retail | 19,804 | 16,205 | 551 | (753) |
| Consolidated total | \$141, 736 | \$127, 023 | \$19, 010 | \$15,984 |

Operating Segment Data for the Nine Months Ended October 31, 2005 and 2004:

|  | Net Sales |  | Operating Income (Loss) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Wholesale | \$290, 196 | \$252,418 | \$34, 370 | \$27,902 |
| Retail | 54,622 | 46,580 | (936) | $(1,463)$ |
| Consolidated total | \$344, 818 | \$298,998 | \$33,434 | \$26,439 |

Total Assets
October 31, 2005 January 31, 2005 October 31, 2004

| Wholesale | \$460, 930 | \$415,739 | \$436, 328 |
| :---: | :---: | :---: | :---: |
| Retail | 67,240 | 61,211 | 62,831 |
| Consolidated total | \$528, 170 | \$476, 950 | \$499, 159 |

Geographic Area Data for the Three Months Ended October 31, 2005 and 2004:

|  | Net Sales |  | Operating Income |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Domestic | \$113, 128 | \$ 99,211 | \$11, 847 | \$ 6,513 |
| International | 28,608 | 27,812 | 7,163 | 9,471 |
| Consolidated total | \$141, 736 | \$127, 023 | \$19, 010 | \$15,984 |

Geographic Area Data for the Nine Months Ended October 31, 2005 and 2004:

|  | Net Sales |  | Operating Income |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Domestic | \$270,435 | \$235, 697 | \$16,132 | \$12,485 |
| International | 74,383 | 63,301 | 17,302 | 13,954 |
| Consolidated total | \$344, 818 | \$298, 998 | \$33,434 | \$26,439 |

Domestic and International net sales are net of intercompany sales of \$74.4 million and $\$ 70.4$ million for the three months ended October 31, 2005 and 2004, respectively.

Domestic and International net sales are net of intercompany sales of \$179.7 million and $\$ 186.3$ million for the nine months ended October 31, 2005 and 2004, respectively.

Total Assets
October 31, 2005 January 31, 2005 October 31, 2004

Domestic
International
Consolidated total
\$318, 238
209, 932
\$528, 170
========
$\$ 282,018$
194,932
-----
$\$ 476,950$
\$301, 377
197, 782
\$499, 159
October 31, 2005 January 31, 2005 October 31, 2004

Domestic
International
Consolidated total
\$36,546
12,563
\$49, 109
=======
\$35, 010
15, 273
\$50, 283
=======
\$34, 889
15, 216
\$50, 105
=======

NOTE 6 - EXECUTIVE RETIREMENT PLAN
The Company has a number of employee benefit plans covering substantially all employees. Certain eligible executives of the Company have elected to defer a portion of their compensation on a pre-tax basis under a defined contribution, supplemental executive retirement plan (SERP) sponsored by the Company. The SERP was adopted effective June 1, 1995, and provides eligible executives with supplemental pension benefits in addition to amounts received under the Company's other retirement plans. The Company makes a matching contribution which vests over five years. For the three months ended October 31, 2005 and 2004, the Company recorded an expense related to the SERP of $\$ 0.2$ million and $\$ 0.1$ million, respectively. For the nine months ended October 31, 2005 and 2004, the Company recorded an expense related to the SERP of $\$ 0.5$ million and $\$ 0.4$ million, respectively.

NOTE 7 - INVENTORIES, NET
Inventories, net consist of the following (in thousands):

|  | $\begin{gathered} \text { October 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { January } 31, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { October 31, } \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Finished goods | \$130,950 | \$111, 468 | \$110, 071 |
| Component parts | 74,945 | 71,761 | 74,278 |
| Work-in-process | 5,547 | 4,661 | 8,462 |
|  | \$211, 442 | \$187, 890 | \$192, 811 |

NOTE 8 - EARNINGS PER SHARE
The Company presents net income per share on a basic and diluted basis. Basic earnings per share is computed using weighted-average shares outstanding during the period. Diluted earnings per share is computed using the weighted-average number of shares outstanding adjusted for dilutive common stock equivalents.

The weighted-average number of shares outstanding for basic earnings per share were 25,328,000 and 24,756,000 for the three months ended October 31, 2005 and 2004, respectively. For diluted earnings per share, these amounts were increased by 883,000 and 865,000 for the three months ended October 31, 2005 and 2004, respectively, due to potentially dilutive common stock equivalents issuable under the Company's stock option plans and restricted stock grants.

The weighted-average number of shares outstanding for basic earnings per share were 25,209,000 and 24,646,000 for the nine months ended October 31, 2005 and 2004, respectively. For diluted earnings per share, these amounts were increased by 914,000 and 851,000 for the nine months ended October 31, 2005 and 2004, respectively, due to potentially dilutive common stock equivalents issuable under the Company's stock option plans and restricted stock grants.

## NOTE 9 - COMMITMENTS AND CONTINGENCIES

At October 31, 2005, the Company had outstanding letters of credit totaling \$1.2 million with expiration dates through August 31, 2006 compared to $\$ 0.6$ million with expiration dates through June 30, 2005 as of October 31, 2004. One bank in the domestic bank group has issued irrevocable standby letters of credit for retail and operating facility leases to various landlords and for Canadian payroll to the Royal Bank of Canada.

As of October 31, 2005, a Swiss bank guaranteed one of the Company's Swiss subsidiary's obligations to certain Swiss third parties in the amount of approximately $\$ 3.1$ million in various foreign currencies compared to $\$ 2.2$ million as of October 31, 2004

The Company is involved from time to time in legal claims involving trademarks and intellectual property, licensing, employee relations and other matters incidental to the Company's business. Although the outcome of such items cannot be determined with certainty, the Company's general counsel and management believe that the final outcome would not have a material effect on the Company's consolidated financial position, results of operations or cash flows.

NOTE 10 - OTHER INCOME, NET
The components of other income, net for the three months and nine months ended October 31, 2005 and 2004 are as follows (in thousands):

| Three Mon Octob | hs Ended 31, | Nine Months Ended October 31, |  |
| :---: | :---: | :---: | :---: |
| 2005 | 2004 | 2005 | 2004 |
| \$ 2, 630 | \$ - | \$ 2,630 | \$ -- |
| $(1,622)$ |  | $(1,622)$ |  |
|  |  |  | 1,444 |
| \$ 1,008 | \$ -- | \$ 1,008 | \$1,444 |
| ======= | ====== | ====== | ===== |

Gain on sale of building (a)
Discontinued cash flow hedges (b)
Litigation settlement (c)
Other income, net
(a) The Company recorded a pre-tax gain for the three months and nine months ended October 31, 2005 of $\$ 2.6$ million on the sale of a building acquired on March 1, 2004 in the acquisition of Ebel. The building was classified as an asset held for sale in other current assets.
(b) The Company recorded a pre-tax loss for the three months and nine months ended October 31, 2005 of $\$ 1.6$ million in other expense, representing the impact of the discontinuation of foreign currency cash flow hedges because it was not probable that the forecasted transactions would occur by the end of the originally specified time period.
(c) The Company recognized income for the nine months ended October 31, 2004 from a litigation settlement with Swiss Army Brands, Inc. in the amount of $\$ 1.4$ million.

On November 21, 2005, the Company entered into a License Agreement with L.C. Licensing, Inc. ("L.C. Licensing"), with an effective date of November 18, 2005. The Company received an exclusive license to use the trademarks "Juicy Couture" and "Couture Couture Los Angeles", in connection with the manufacture, advertising, merchandising, promotion, sale and distribution of timepieces and components. The term of the license is November 18, 2005 through December 31, 2011, with a four-year renewal period at the option of the Company, provided that certain sales thresholds are met.

NOTE 12 - AMERICAN JOBS CREATION ACT OF 2004
The American Jobs Creation Act of 2004 ("the Act"), as enacted on October 22, 2004, provides for a temporary $85 \%$ dividends received deduction on certain foreign earnings repatriated during a one-year period. The deduction would result in an approximate $5.25 \%$ U.S. federal tax rate on any repatriated earnings. To qualify for the deduction, the earnings must be reinvested in the United States pursuant to a domestic reinvestment plan established by the Company's Chief Executive Officer and approved by the Company's Board of Directors. Certain other criteria in the Act, applicable Treasury Regulations and guidance published (or that may subsequently be published) by the Internal Revenue Service or Treasury Department, must be satisfied as well.

The Company is in the process of evaluating whether it will repatriate any foreign earnings under the repatriation provisions of the Act and, if so, the amount that it will repatriate. The range of reasonably possible amounts that the Company is currently considering for repatriation, which would be eligible for the temporary deduction, is zero to approximately $\$ 150$ million. Repatriation would result in additional income tax expense, which the Company currently estimates to be between $4.50 \%$ and $8.50 \%$ of the repatriated amount. The Company expects to determine the amounts and sources of foreign earnings to be repatriated, if any, during the fourth quarter of fiscal 2006.

NOTE 13 - RECENTLY ISSUED ACCOUNTING STANDARDS

In November 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 151, "Inventory Costs", an amendment of ARB No. 43, Chapter 4 ("SFAS No. 151"). The amendments made by SFAS No. 151 clarify that abnormal amounts of idle facility expense, freight, handling costs, and wasted materials (spoilage) should be recognized as current-period charges by requiring the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. The guidance is effective for inventory costs incurred during fiscal years beginning after June 15, 2005, and is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123(R), "Share-Based Payment", which is a revision of FASB Statement No. 123, "Accounting for Stock-Based Compensation" ("SFAS No. 123(R)"). SFAS No. 123(R) supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees", and amends FASB Statement No. 95, "Statement of Cash Flows". Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. Public entities are required to apply SFAS No. 123(R) as of the first annual reporting period that begins after June 15, 2005.

The Company continues to use the intrinsic value based method of accounting for share-based payments. The Company uses the Black-Scholes valuation model to estimate the value of stock options granted to employees. SFAS No. 123(R) requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. This requirement may reduce net operating cash flows and increase net financing cash flows in periods after adoption. The Company is currently assessing the impact of SFAS No. 123(R) on its consolidated financial position, results of operations and cash flows.

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 153, "Exchanges of Nonmonetary Assets--An Amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions" ("SFAS No. 153"). SFAS No. 153 eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets in paragraph 21(b) of APB Opinion No. 29, "Accounting for Nonmonetary Transactions", and replaces it with an exception for exchanges that do not have commercial substance. SFAS No. 153 specifies that a nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is effective for the fiscal periods beginning after June 15, 2005. The adoption of SFAS No. 153 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In March 2005, the FASB issued Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" ("FIN 47"). FIN 47 clarifies that the term "conditional asset retirement obligation" as used in SFAS No. 143, "Accounting for Asset Retirement Obligations," refers to a legal obligation to perform an asset retirement activity in which the timing and (or) method of settlement are conditional on a future event that may or may not be within the control of the entity. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Company is currently assessing the impact of FIN 47 on its consolidated financial position, results of operations and cash flows.

In June 2005, the Emerging Issues Task Force ("EITF") reached consensus on EITF 05-6, "Determining the Amortization Period for Leasehold Improvements". Under EITF 05-6, leasehold improvements placed in service significantly after and not contemplated at or near the beginning of the lease term, should be amortized over the lesser of the useful life of the assets or a term that includes renewals that are reasonably assured at the date the leasehold improvements are purchased. EITF 05-6 is effective for periods beginning after June 29, 2005. The adoption of EITF 05-6 did not have a material impact on the Company's consolidated financial position, results of operations or cash flows.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

Statements in this quarterly report on Form 10-Q, including, without limitation, statements under this Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this report, as well as statements in future filings by the Company with the Securities and Exchange Commission ("SEC"), in the Company's press releases and oral statements made by or with the approval of an authorized executive officer of the Company, which are not historical in nature, are intended to be, and are hereby identified as, "forward-looking statements" for purposes of the safe harbor provided by the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations, estimates, forecasts and projections about the Company, its future performance, the industry in which the Company operates and management's assumptions. Words such as "expects", "anticipates", "targets", "goals", "projects", "intends", "plans", "believes", "seeks", "estimates", "may", "will", "should" and variations of such words and similar expressions are also intended to identify such forward-looking statements. The Company cautions readers that forward-looking statements include, without limitation, those relating to the Company's future business prospects, projected operating or financial results, revenues, working capital, liquidity, capital needs, plans for future operations, expectations regarding capital expenditures and operating expenses, effective tax rates, margins, interest costs, and income as well as assumptions relating to the foregoing. Forward-looking statements are subject to certain risks and uncertainties, some of which cannot be predicted or quantified. Actual results and future events could differ materially from those indicated in the forward-looking statements, due to several important factors herein identified, among others, and other risks and factors identified from time to time in the Company's reports filed with the SEC including, without limitation, the following: general economic and business conditions which may impact disposable income of consumers in the United States and the other significant markets where the Company's products are sold, general uncertainty related to possible terrorist attacks and the impact on consumer spending, changes in consumer preferences and popularity of particular designs, new product development and introduction, competitive products and pricing, seasonality, availability of alternative sources of supply in the case of the loss of any significant supplier, the loss of significant customers, the Company's dependence on key employees and officers, the ability to successfully integrate the operations of acquired businesses without disruption to other business activities, the continuation of licensing arrangements with third parties, ability to secure and protect trademarks, patents and other intellectual property rights, ability to lease new stores on suitable terms in desired markets and to complete construction on a timely basis, continued availability to the Company of financing and credit on favorable terms, business disruptions, disease, general risks associated with doing business outside the United States including, without limitation, import duties, tariffs, quotas, political and economic stability, and success of hedging strategies with respect to currency exchange rate fluctuations.

## Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. These estimates and assumptions also affect the reported amounts of revenues and expenses. Estimates by their nature are based on judgments and available information. Therefore, actual results could materially differ from those estimates under different assumptions and conditions.

Critical accounting policies are those that are most important to the portrayal of the Company's financial condition and the results of operations and require management's most difficult, subjective and complex judgments as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company's most critical accounting policies have been discussed in the Company's Annual Report on Form 10-K
for the year ended January 31, 2005. In applying such policies, management must use significant estimates that are based on its informed judgment. Because of the uncertainty inherent in these estimates, actual results could differ from estimates used in applying the critical accounting policies. Changes in such estimates, based on more accurate future information, may affect amounts reported in future periods.

As of October 31, 2005, there have been no material changes to any of the critical accounting policies as disclosed in its annual report on Form 10-K for the fiscal year ended January 31, 2005.

Results of operations for the three months ended October 31, 2005 as compared to the three months ended October 31, 2004

Net Sales: Comparative net sales by business segment were as follows (in thousands):

|  | Three Months Ended October 31, |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| Wholesale: |  |  |
| Domestic | \$ 93, 324 | \$ 83,006 |
| International | 28,608 | 27,812 |
| Retail | 19,804 | 16,205 |
| Net Sales | \$141,736 | \$127,023 |

Net sales increased by $\$ 14.7$ million or $11.6 \%$ for the three months ended October 31, 2005 as compared to the three months ended October 31, 2004. Sales in the wholesale segment increased $10.0 \%$ to $\$ 121.9$ million versus $\$ 110.8$ million in the prior year.

The domestic wholesale business was $\$ 93.3$ million for the three months ended October 31, 2005, representing an increase of $\$ 10.3$ million or $12.4 \%$ above prior year. Movado and ESQ brand sales increased by $\$ 4.4$ million and $\$ 3.1$ million, respectively, primarily the result of increased demand. Ebel sales increased by $\$ 2.6$ million primarily due to sales of newly introduced products.

Net sales in the international wholesale business were $\$ 28.6$ million for the three months ended October 31, 2005, representing an increase of $\$ 0.8$ million or $2.9 \%$ above prior year. Tommy Hilfiger and Ebel recorded increases of \$1.7 million and $\$ 0.6$ million, respectively. These increases were primarily in Europe. Concord was below prior year by $\$ 1.4$ million primarily due to reduced sales in the Middle East.

Net sales in the retail segment rose $22.2 \%$ to $\$ 19.8$ million for the three months ended October 31, 2005. Movado Boutique sales increased by $33.1 \%$. This was the result of a $10.6 \%$ comparable store sales increase along with the sales volume from non-comparable stores year over year. The Company's outlet stores recorded a sales increase of $16.4 \%$ above prior year. The comparable store sales increase for the outlet stores was $17.0 \%$. The Company operated 27 Boutiques and 29 outlet stores at October 31, 2005 compared to 24 Boutiques and 27 outlet stores at October 31, 2004.

Gross Profit. The gross profit for the three months ended October 31, 2005 was $\$ 86.2$ million or $60.8 \%$ of net sales as compared to $\$ 77.1$ million or $60.7 \%$ of net sales for the three months ended October 31, 2004. Gross profit increased by $\$ 9.1$ million primarily as the result of the higher sales volume.

Selling, General and Administrative ("SG\&A") Expenses. Selling, general and administrative expenses for the three months ended October 31, 2005 were $\$ 67.2$ million as compared to $\$ 61.2$ million for the three months ended October 31, 2004. The increase of $\$ 6.0$ million reflects added spending primarily to invest in the Company's strategic growth initiatives. This amount included higher marketing expenditures of $\$ 2.1$ million, added spending of $\$ 1.6$ million in support of the retail expansion and increased personnel related infrastructure costs of $\$ 1.1$ million.

Wholesale Operating Income. The operating income in the wholesale segment increased by $\$ 1.7$ million to $\$ 18.5$ million for the three months ended October 31,2005 . The increase was the net result of higher gross profit of $\$ 6.1$ million, partially offset by the increase in SG\&A expenses of $\$ 4.4$ million. The higher gross profit of $\$ 6.1$ million was primarily the result of the increase in net sales of $\$ 11.1$ million. The increase in the SG\&A expenses of $\$ 4.4$ million was primarily due to spending to invest in the Company's strategic growth initiatives. This amount included higher marketing spending of $\$ 2.0$ million, increased personnel related infrastructure costs of $\$ 1.1$ million and an increase in depreciation and rent expense of $\$ 0.3$ million.

Retail Operating Income (Loss). An operating income of $\$ 0.6$ million and operating loss of (\$0.8) million were recorded in the retail segment for the periods ended October 31, 2005 and October 31, 2004, respectively. The increase in operating income was the net result of higher gross profit of $\$ 2.9$ million partially offset by higher SG\&A expenses of $\$ 1.5$ million. The increased gross profit was primarily the result of the increase in net sales of $\$ 3.6$ million. The higher SG\&A expenses were primarily due to the retail expansion. This included higher staff expense of $\$ 0.9$ million, increased occupancy costs of $\$ 0.3$ million and increased depreciation expenses of $\$ 0.3$ million.

Interest Expense. Net interest expense for the three months ended October 31, 2005 increased by $\$ 0.3$ million to $\$ 1.2$ million as compared to $\$ 0.9$ million for the three months ended October 31, 2004. The average debt for the quarter was $\$ 88.8$ million or $\$ 25.5$ million above last year. The Company's average borrowing rate was $5.2 \%$ compared to $4.7 \%$ in the prior year. The higher average borrowing rate is the result of the general increase in short term interest rates.

Other Income. The Company recorded other income for the three months ended October 31, 2005 of $\$ 1.0$ million. The Company recorded a pre-tax gain of $\$ 2.6$ million on the sale of a building acquired on March 1, 2004 in the acquisition of Ebel. The building was classified as an asset held for sale in other current assets. Additionally, the Company recorded a pre-tax loss of $\$ 1.6$ million representing the impact of the discontinuation of foreign currency cash flow hedges because it was not probable that the forecasted transactions would occur by the end of the originally specified time period.

Income Taxes. The Company recorded a tax expense of $\$ 4.7$ million for the three months ended October 31, 2005 as compared to a tax expense of $\$ 3.8$ million for the three months ended October 31, 2004. Taxes were recorded at an effective tax rate of $25.0 \%$ for both periods.

Net Income. For the three months ended October 31, 2005, the Company recorded net income of $\$ 14.1$ million as compared to $\$ 11.3$ million for the three months ended October 31, 2004.

Results of operations for the nine months ended October 31, 2005 as compared to the nine months ended October 31, 2004

Net Sales: Comparative net sales by business segment were as follows (in thousands):

|  | Nine Months Ended October 31, |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| Wholesale: |  |  |
| Domestic | \$215, 813 | \$189, 117 |
| International | 74,383 | 63,301 |
| Retail | 54,622 | 46,580 |
| Net Sales | \$344, 818 | \$298,998 |

Net sales increased by $\$ 45.8$ million or $15.3 \%$ for the nine months ended October 31,2005 as compared to the nine months ended October 31, 2004. Sales in the wholesale segment increased $15.0 \%$ to $\$ 290.2$ million versus $\$ 252.4$ million in the prior year.

The domestic wholesale business was $\$ 215.8$ million for the nine months ended October 31, 2005, representing an increase of $\$ 26.7$ million or $14.1 \%$ above prior year. Ebel sales grew $\$ 9.3$ million, which reflects the full integration of nine months rather than eight months in the prior year, in addition to the increased sell-in of new products. Movado and ESQ brand sales increased by $\$ 8.7$ million and $\$ 5.8$ million, respectively.

Net sales in the international wholesale business were $\$ 74.4$ million for the nine months ended October 31, 2005, representing an increase of $\$ 11.1$ million or $17.5 \%$ above prior year. Ebel and Tommy Hilfiger recorded increases of $\$ 6.7$ million and $\$ 4.2$ million, respectively. The increase in Ebel is due to the full integration of nine months rather than eight months in the prior year, in addition to the increased sell-in of new products. The increase in Tommy Hilfiger sales was primarily in Europe. Concord was $\$ 1.2$ million below prior year, primarily due to weaker sales in the Middle East.

Net sales in the retail segment rose $17.3 \%$ to $\$ 54.6$ million for the nine months ended October 31, 2005. The increase was driven by an overall $29.0 \%$ increase in Movado Boutique sales. The comparable store sales increase for the Movado Boutiques was $5.0 \%$ for the nine months ended October 31, 2005. The Company's outlet stores recorded an overall sales increase of $10.0 \%$ above prior year. The comparable store sales increase for the outlet stores was 8.7\% for the nine months ended October 31, 2005. The Company operated 27 Boutiques and 29 outlet stores at October 31, 2005 compared to 24 Boutiques and 27 outlet stores at October 31, 2004.

Gross Profit. The gross profit for the nine months ended October 31, 2005 was $\$ 209.0$ million or $60.6 \%$ of net sales as compared to $\$ 178.5$ million or $59.7 \%$ of net sales for the nine months ended October 31, 2004. Gross profit increased by $\$ 30.5$ million primarily as the result of the higher sales volume.

Selling, General and Administrative ("SG\&A") Expenses. Selling, general and administrative expenses for the nine months ended October 31, 2005 were $\$ 175.6$ million as compared to $\$ 152.1$ million for the nine months ended October 31, 2004. The increase of $\$ 23.5$ million reflects spending primarily to invest in the Company's strategic growth initiatives, including higher marketing spending of $\$ 8.1$ million, added spending of $\$ 4.9$ million in support of the retail expansion, higher compensation and related costs of $\$ 4.0$ million, an increase of $\$ 1.6$ million in depreciation and amortization expense and increased spending for outside services of $\$ 1.4$ million.

Wholesale Operating Income. The operating income in the wholesale segment increased by $\$ 6.5$ million to $\$ 34.4$ million for the nine months ended October 31, 2005. The increase was the net result of higher gross profit of $\$ 24.6$ million, partially offset by the increase in SG\&A expenses of $\$ 18.1$ million. The higher gross profit of $\$ 24.6$ million was primarily the result of the increase in net sales of $\$ 37.8$ million. The increase in the SG\&A expenses of $\$ 18.1$ million was primarily due to increased spending in support of the Company's strategic growth initiatives. This increased spending included higher marketing spending of \$7.7 million, higher compensation and related costs of $\$ 4.0$ million, higher outside service fees of $\$ 1.4$ million and an increase of $\$ 0.7$ million in depreciation and amortization expense.

Retail Operating Loss. Operating losses of $\$ 0.9$ million and $\$ 1.5$ million were recorded in the retail segment for the periods ended October 31, 2005 and October 31, 2004, respectively. The decrease in the operating loss for the nine months ended October 31, 2005 was the net result of higher gross profit of $\$ 5.9$ million partially offset by higher SG\&A expenses of $\$ 5.3$ million. The increased gross profit was primarily attributed to the increase in net sales of $\$ 8.0$ million. The higher SG\&A expenses were primarily due to the retail expansion. This amount included higher staff expense of $\$ 2.3$ million, increased occupancy costs of $\$ 1.3$ million and increased depreciation expense of $\$ 0.9$ million.

Interest Expense. Net interest expense for the nine months ended October 31, 2005 increased by $21.9 \%$ to $\$ 2.9$ million as compared to $\$ 2.4$ million for the nine months ended October 31, 2004. The average debt for the quarter was $\$ 71.0$ million or $\$ 14.3$ million above last year. The higher borrowings were primarily the result of the issuance of $\$ 20.0$ million of new senior promissory notes in the third quarter of fiscal 2005. The Company's average borrowing rate was $5.3 \%$ compared to $4.7 \%$ in the prior year. The higher average borrowing rate is the result of the general increase in short-term interest rates.

Other Income. The Company recorded other income for the nine months ended October 31, 2005 of $\$ 1.0$ million. The Company recorded a pre-tax gain of $\$ 2.6$ million on the sale of a building acquired on March 1, 2004 in the acquisition of Ebel. The building was classified as an asset held for sale in other current assets. Additionally, the Company recorded a pre-tax loss of $\$ 1.6$ million representing the impact of the discontinuation of foreign currency cash flow hedges because it was not probable that the forecasted transactions would occur by the end of the originally specified time period.

The Company recognized other income for the nine months ended October 31, 2004 from a litigation settlement with Swiss Army Brands, Inc. in the amount of $\$ 1.4$ million.

Income Taxes. The Company recorded a tax expense of $\$ 7.9$ million for the nine months ended October 31, 2005 as compared to a tax expense of $\$ 6.4$ million for the nine months ended October 31, 2004. Taxes were recorded at an effective tax rate of $25.0 \%$ for both periods.

Net Income. For the nine months ended October 31, 2005, the Company recorded net income of $\$ 23.7$ million as compared to $\$ 19.1$ million for the nine months ended October 31, 2004.

Cash used in operating activities amounted to $\$ 28.0$ million for the nine months ended October 31, 2005 and $\$ 17.9$ million for the nine months ended October 31, 2004. The increase in the cash used during the nine months ended October 31, 2005 of $\$ 10.1$ million is primarily the net result of higher working capital needs of $\$ 17.0$ million partially offset by higher net income of $\$ 4.5$ million. The principle reasons for the increase in working capital are lower accounts payable of $\$ 9.2$ million primarily related to the timing of payments, higher accounts receivable of $\$ 4.7$ million primarily due to the sales increase and lower accrued liabilities of $\$ 3.7$ million primarily due to the payment of severance and other accruals. This increase was slightly offset by lower inventory of $\$ 0.6$ million.

Cash used in investing activities amounted to $\$ 6.5$ million and $\$ 54.8$ million for the nine months ended October 31, 2005 and 2004, respectively. The cash used during the nine months ended October 31, 2005 was primarily for capital expenditures related to the build out of the new Movado Boutiques, renovations of existing retail operations and the acquisition of machinery and equipment to further automate distribution activities offset by proceeds received from the sale of a building. The cash used during the nine months ended October 31, 2004 was primarily to fund the acquisition of Ebel and capital expenditures related to the build out of the new Movado Boutiques opened during the period.

Cash provided by financing activities amounted to $\$ 41.9$ million and $\$ 26.1$ million for the nine months ended October 31, 2005 and 2004, respectively, which was the result of seasonal short-term borrowings.

During fiscal 1999, the Company issued $\$ 25.0$ million of Series A Senior Notes under a Note Purchase and Private Shelf Agreement dated November 30, 1998. These notes bear interest at a rate of $6.90 \%$ per annum, mature on October 30, 2010 and are subject to annual repayments of $\$ 5.0$ million commencing October 31, 2006. At October 31, 2005, $\$ 25.0$ million was issued and outstanding.

As of March 21, 2004, the Company amended its Note Purchase and Private Shelf Agreement, originally dated March 21, 2001, to expire on March 21, 2007. This agreement allows for the issuance, for up to three years after the date thereof, of senior promissory notes in the aggregate principal amount of up to $\$ 40.0$ million with maturities up to 12 years from their original date of issuance. On October 8, 2004, pursuant to the Note Purchase Agreement, the Company issued 4.79\% Senior Series A-2004 Notes due 2011 (the "Senior Notes") in an aggregate principal amount of $\$ 20.0$ million, which will mature on October 8, 2011 and are subject to annual repayments of $\$ 5.0$ million commencing on October 8, 2008. Proceeds of the Senior Notes will be used by the Company for capital expenditures, repayment of certain of its debt obligations and general corporate purposes. As of October 31, 2005, $\$ 20.0$ million was issued and outstanding.

The Company maintains a revolving credit line with its bank group which provides for a three year $\$ 75.0$ million unsecured revolving line of credit and $\$ 17.0$ million of uncommitted working capital lines, of which a maximum of $\$ 15.0$ million may be drawn under the terms of the Company's revolving credit line with its bank group. The unsecured revolving line of credit expires on June 17, 2006. At October 31, 2005, the Company had $\$ 44.0$ million of outstanding borrowings under its bank lines as compared to $\$ 16.3$ million at October 31, 2004. In addition, one bank in the domestic bank group issued irrevocable standby letters of credit for retail and operating facility leases to various landlords and for Canadian payroll to the Royal Bank of Canada. As of October 31, 2005, these 11 standby letters of credit totaled $\$ 1.2$ million with expiration dates through August 31, 2006. As of October 31, 2004, there were seven standby letters of credit that totaled $\$ 0.6$ million with expiration dates through June 30, 2005.

A Swiss subsidiary of the Company maintains unsecured lines of credit with an unspecified term with a Swiss bank. Available credit under these lines totaled 8.0 million Swiss francs, with dollar equivalents of approximately $\$ 6.2$ million and $\$ 6.7$ million at October 31, 2005 and 2004, respectively, of which a maximum of $\$ 5.0$ million may be drawn under the terms of the Company's revolving credit line with its bank group. As of October 31, 2005, there were no borrowings against these lines. As of October 31, 2005, the Swiss bank guaranteed the Swiss subsidiary's obligations to certain Swiss third parties in the amount of approximately $\$ 3.1$ million in various foreign currencies.

During the nine months ended October 31, 2005, treasury shares increased by 180,092 as the result of cashless exercises of stock options for 495,379 shares of stock.

The Company paid dividends of $\$ 0.05$ per share for each of the first, second and third quarter, or $\$ 3.8$ million, for the nine months ended October 31, 2005 and $\$ 0.04$ per share for each of the first, second and third quarter, or $\$ 3.0$ million for the nine months ended October 31, 2004.

Cash and cash equivalents at October 31, 2005 amounted to $\$ 56.1$ million compared to $\$ 35.9$ million at October 31, 2004. The increase in cash and cash equivalents relates to the Company's higher borrowings.

## RECENTLY ISSUED ACCOUNTING STANDARDS

In November 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 151, "Inventory Costs", an amendment of ARB No. 43, Chapter 4 ("SFAS No. 151"). The amendments made by SFAS No. 151 clarify that abnormal amounts of idle facility expense, freight, handling costs, and wasted materials (spoilage) should be recognized as current-period charges by requiring the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. The guidance is effective for inventory costs incurred during fiscal years beginning after June 15, 2005, and is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123(R), "Share-Based Payment", which is a revision of FASB Statement No. 123, "Accounting for Stock-Based Compensation" ("SFAS No. 123(R)"). SFAS No. 123(R) supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees", and amends FASB Statement No. 95, "Statement of Cash Flows". Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. SFAS No. $123(R)$ requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. Public entities are required to apply SFAS No. 123(R) as of the first annual reporting period that begins after June 15, 2005.

The Company continues to use the intrinsic value based method of accounting for share-based payments. The Company uses the Black-Scholes valuation model to estimate the value of stock options granted to employees. SFAS No. 123(R) requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. This requirement may reduce net operating cash flows and increase net financing cash flows in periods after adoption. The Company is currently assessing the impact of SFAS No. 123(R) on its consolidated financial position, results of operations and cash flows.

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 153, "Exchanges of Nonmonetary Assets--An Amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions" ("SFAS No. 153"). SFAS No. 153 eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets in paragraph 21(b) of APB Opinion No. 29, "Accounting for Nonmonetary Transactions", and replaces it with an exception for exchanges that do not have commercial substance. SFAS No. 153 specifies that a nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is effective for the fiscal periods beginning after June 15, 2005. The adoption of SFAS No. 153 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In March 2005, the FASB issued Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" ("FIN 47"). FIN 47 clarifies that the term "conditional asset retirement obligation" as used in SFAS No. 143, "Accounting for Asset Retirement Obligations," refers to a legal obligation to perform an asset retirement activity in which the timing and (or) method of settlement are conditional on a future event that may or may not be within the control of the entity. FIN 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Company is currently assessing the impact of FIN 47 on its consolidated financial position, results of operations and cash flows.

In June 2005, the Emerging Issues Task Force ("EITF") reached consensus on EITF 05-6, "Determining the Amortization Period for Leasehold Improvements". Under EITF 05-6, leasehold improvements placed in service significantly after and not contemplated at or near the beginning of the lease term, should be amortized over the lesser of the useful life of the assets or a term that includes renewals that are reasonably assured at the date the leasehold improvements are purchased. EITF 05-6 is effective for periods beginning after June 29, 2005. The adoption of EITF 05-6 did not have a material impact on the Company's consolidated financial position, results of operations or cash flows.

## Foreign Currency and Commodity Price Risks

The majority of the Company's purchases are denominated in Swiss francs. The Company reduces its exposure to the Swiss franc exchange rate risk through a hedging program. Under the hedging program, the Company purchases various derivatives, predominantly forward and option contracts. Changes in derivative fair values will either be recognized in earnings as offsets to the changes in fair value of related hedged assets, liabilities and firm commitments or, for forecasted transactions, deferred and recorded as accumulated other comprehensive income until the hedged transactions occur and are recognized in earnings. The ineffective portion of a hedging derivative's change in fair value will be immediately recognized in earnings. If the Company did not engage in a hedging program, any change in the Swiss franc currency rate would have an equal effect on the entities' cost of sales. The Company purchases gold for the production of certain watches. The Company purchases gold derivatives under its hedging program and treats the changes in fair value on these derivatives in the same manner as the changes in fair value in its Swiss franc derivatives.

The Company also hedges its Swiss franc denominated investment in its wholly-owned Swiss subsidiaries using purchase options under certain limitations. These hedges are treated as net investment hedges under SFAS No. 133. Under SFAS No. 133, the change in fair value of these instruments is recognized in accumulated other comprehensive income to offset the change in the value of the net investment being hedged.

The following presents fair value and maturities of the Company's foreign currency derivatives outstanding as of October 31, 2005 (in millions):

|  | October 31, 2005 Fair Value | Maturities |
| :---: | :---: | :---: |
| Forward exchange contracts | (\$5.0) | 2005-2006 |
| Purchased foreign currency options | 0.5 | 2005-2006 |
|  | (\$4.5) |  |

The Company's international business accounts for $20.2 \%$ and $21.6 \%$ of the Company's sales for the three months and nine months ended October 31, 2005 respectively. The international operations are denominated in local currency and fluctuations in these currency rates may have an impact on the Company's sales, cost of sales, operating expenses and net income. During the three months and nine months ended October 31, 2005 and 2004, there was no material effect to the results of operations due to foreign currency rate fluctuations. There can be no assurance that this trend will continue.

## Interest Rate Risk

As of October 31, 2005, the Company had $\$ 44.0$ million in short-term bank debt obligations with variable interest rates based on LIBOR plus an applicable loan spread. The Company does not hedge these interest rate risks. The Company also has $\$ 45.0$ million Senior Note debt bearing fixed interest rates per annum. The difference between the market based interest rates at October 31, 2005 and the fixed rates was unfavorable.

The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures, as such terms are defined in Rule 13a-15(e) under the Securities Exchange Act, as amended (the "Exchange Act"). Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

Changes in Internal Control Over Financial Reporting
There has been no change in the Company's internal control over financial reporting during the quarter ended October 31, 2005, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

It should be noted that while the Company's Chief Executive Officer and Chief Financial Officer believe that the Company's disclosure controls and procedures provide a reasonable level of assurance that they are effective, they do not expect that the Company's disclosure controls and procedures or internal control over financial reporting will prevent all errors and fraud. A control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

Item 1. Legal Proceedings
None

Item 4. Submission of Matters to a Vote of Security Holders
None

## Item 6. Exhibits

31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-0xley Act of 2002.
31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-0xley Act of 2002.
32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-0xley Act of 2002.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MOVADO GROUP, INC.
(Registrant)

Dated: December 8, 2005
By: /s/ Eugene J. Karpovich

Eugene J. Karpovich
Senior Vice President and
Chief Financial Officer
(Chief Financial Officer)
(Duly Authorized Officer)
/s/ Ernest R. LaPorte
-------------------------------------
Ernest R. LaPorte
Vice President of Finance
(Principal Accounting Officer)

## CERTIFICATIONS

I, Efraim Grinberg, certify that:

1) I have reviewed this quarterly report on Form 10-Q of Movado Group, Inc.;
2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4) The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 8, 2005

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/s/ Efraim Grinberg
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## CERTIFICATIONS

I, Eugene J. Karpovich, certify that:

1) I have reviewed this quarterly report on Form 10-Q of Movado Group, Inc.;
2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4) The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 8, 2005
/s/ Eugene J. Karpovich

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Eugene J. Karpovich
Senior Vice President and
Chief Financial Officer
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CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO
    18 U.S.C. SECTION 1350,
    AS ADOPTED PURSUANT TO
    SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
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In connection with the quarterly report on Form $10-\mathrm{Q}$ of Movado Group, Inc. (the "Company") for the quarter ended October 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report") the undersigned hereby certifies, in the capacity indicated below and pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(i) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ Efraim Grinberg

Efraim Grinberg
President and
Chief Executive Officer

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CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO
    18 U.S.C. SECTION 1350,
    AS ADOPTED PURSUANT TO
    SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
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In connection with the quarterly report on Form $10-\mathrm{Q}$ of Movado Group, Inc. (the "Company") for the quarter ended October 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report") the undersigned hereby certifies, in the capacity indicated below and pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(i) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Eugene J. Karpovich
Eugene J. Karpovich
Senior Vice President and
Chief Financial Officer

