SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED OCTOBER 31, 2000

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO COMMISSION FILE NUMBER 0-22378

MOVADO GROUP, INC. (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

NEW YORK (STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION) 13-2595932 (IRS EMPLOYER IDENTIFICATION NO.)

125 CHUBB AVENUE, LYNDHURST, NEW JERSEY (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) 07071 (ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (201) 460-4800

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate the number of shares outstanding of each of the Issuer's classes of Common Stock, as of the latest practicable date.

As of December 11, 2000 the Registrant had 3,509,773 shares of Class A Common Stock, par value \$0.01 per share, outstanding and 9,520,172 shares of Common Stock, par value \$0.01 per share, outstanding.

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MOVADO GROUP, INC.

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PART 1 -- FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

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MOVADO GROUP, INC.

CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT SHARE AMOUNTS) (UNAUDITED)

	OCTOBER 31, 2000	JANUARY 31, 2000	OCTOBER 31, 1999
ASSETS			
ASSETS Current assets:			
Cash and cash equivalents	\$ 11,161	\$ 26,615	\$ 15,328
Trade receivables, net	138,531	103,795	129,974
Inventories	86,170	77,075	110,215
Other current assets	21,450	19,341	16,669
Total current assets	257,312	226,826	272,186
Plant, property and equipment, net	29,683	27, 593	27,371
Other assets	14,277	12,767	13,231
	\$301,272	\$267,186	\$312,788
	=======	========	=======
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:			
Loans payable to banks	\$ 37,840	\$ 13,500	\$ 20,000
Current portion of long-term debt	5,000	5,000	5,000
Accounts payable	19,902	17,562	18,736
Accrued liabilities	28,187	26,602	25,632
Deferred and current taxes payable	9,522	5,432	12,210
Total current liabilities	100,451	68,096	81,578
Long-term debt	45,000	45,000	50,000
Deferred and noncurrent foreign income taxes	4,771	5,105	5,481
Other liabilities	1,279	1,170	1,487
Total liabilities	151,501	119,371	138,546
Shareholders' equity:			
Preferred stock, \$0.01 par value, 5,000,000 shares			
authorized; no shares issued Common stock, \$0.01 par value, 20,000,000 shares			
authorized; 9,513,172, 9,496,529 and 9,490,754 shares			
issued, respectively	95	95	95
Class A Common stock, \$0.01 par value, 10,000,000 shares			
authorized; 3,509,733, 3,509,733 and 3,509,773 shares	0.5		
issued and outstanding, respectively	35	35	35
Capital in excess of par value Retained earnings	66,266 134,858	66,113 118,615	65,558 127,699
Accumulated other comprehensive income	(23, 573)	(16,462)	(6,320)
Treasury stock, 1,556,670, 920,690 and 539,290 shares,	(20,010)	(10,402)	(0,020)
respectively, at cost	(27,910)	(20,581)	(12,825)
	149,771	147,815	174,242
	\$301,272	\$267,186	\$312,788
	=======	=======	=======

See Notes to Consolidated Financial Statements 2

MOVADO GROUP, INC.

CONSOLIDATED STATEMENTS OF INCOME (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

		HS ENDED R 31,	THREE MONTHS ENDED OCTOBER 31,			
		1999		1999		
Net Sales Costs and expenses:	\$234,634	\$216,223	\$105,122	\$99,032		
Cost of sales Selling, general and administrative	91,613 115,394	84,326 103,630	39,927 46,723	37,391 42,629		
Operating income Net interest expense Gain on disposition of business	4,808	4,752	1,729	19,012 1,132		
Income before income taxes Provision for income taxes	22,819 5,705	29,222 6,722	16,743 4,186	17,880 4,113		
Net income		\$ 22,500 =======	\$ 12,557 =======	\$13,767		
Basic income per share	\$ 1.46	\$ 1.78	\$ 1.09 ======	\$ 1.10 ======		
Diluted income per share	\$ 1.44	\$ 1.73	\$ 1.07	\$ 1.07 ======		
Dividends declared per share	\$ 0.075	\$ 0.075 =======	\$ 0.025 ======	\$ 0.025		
Average shares outstanding Dilutive effect of stock options	11,702 206	12,610 404	11,497 286	12,463 403		
Average shares outstanding assuming dilution	11,908 ======	13,014 ======	11,783 ======	12,866 ======		

See Notes to Consolidated Financial Statements $\ensuremath{\mathbf{3}}$

CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS) (UNAUDITED)

	NINE MONT	R 31,
	2000	1999
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash used in	\$ 17,114	
operating activities: Depreciation and amortization Deferred and noncurrent foreign income taxes Provision for losses on accounts receivable Provision for losses on inventory Gain on disposition of business Changes in current assets and liabilities:	4,328 28 716 378	3,527 115 799 (4,752)
Trade receivables.Inventories.Other current assets.Accounts payable.Accrued liabilities.Deferred & current taxes payable.Other noncurrent assets.Other noncurrent liabilities.	(37,408) (12,255) (7,169) 3,107 2,245 4,108 1,602 108	2,348 2,471 2,580 (312)
Net cash used in operating activities		
Cash flows from investing activities: Capital expenditures Proceeds from disposition of business Goodwill, trademarks and other intangibles	(7,004)	(7,770) 28,409
Net cash (used in) provided by investing activities		19,384
Cash flows from financing activities: Repayment of Senior Notes Net proceeds from bank borrowings Principal payments under capital leases Stock options exercised Dividends paid Purchase of treasury stock	24,340 79 (863) (7,328)	(5,000)
Net cash provided by (used in) financing activities		(2,747)
Effect of exchange rate changes on cash and cash equivalents	(839)	(55)
Net (decrease) increase in cash and cash equivalents Cash and cash equivalents at beginning of period	(15,454) 26,615	9,702 5,626
Cash and cash equivalents at end of period	\$ 11,161 =======	\$ 15,328 ======

See Notes to Consolidated Financial Statements $\ensuremath{ 4}$

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared by Movado Group, Inc. (the "Company") in a manner consistent with that used in the preparation of the financial statements included in the Company's fiscal 2000 Annual Report filed on Form 10-K. In the opinion of management, the accompanying financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair presentation of the financial position and results of operations for the periods presented. These consolidated financial statements should be read in conjunction with the aforementioned annual report.

NOTE 1 -- INVENTORIES

Inventories consist of the following (in thousands):

	OCTOBER 31,	JANUARY 31,	OCTOBER 31,
	2000	2000	1999
Finished goods	\$48,387	\$50,565	\$ 71,816
Work-in-process and component parts	37,783	26,510	38,399
	\$86,170	\$77,075	\$110,215
	=======	======	=======

NOTE 2 -- SUPPLEMENTAL CASH FLOW INFORMATION

The following is provided as supplemental information to the consolidated statements of cash flows (in thousands):

	NINE MONTHS ENDED OCTOBER 31,		
	2000	1999	
Cash paid during the period for: Interest Income taxes	\$4,861 \$3,165	\$4,846 \$4,524	

NOTE 3 -- COMPREHENSIVE INCOME

The components of comprehensive income are as follows (in thousands):

	NINE MONTH OCTOBE	-	THREE MONTHS ENDED OCTOBER 31,		
	2000	1999	2000	1999	
Net income	· /	\$22,500	\$12,557	\$13,767	
Foreign currency translation adjustment		(4,132)	(9,467)	1,024	
Comprehensive income	\$10,003	\$18,368	\$ 3,090	\$14,791	
	======	======	======	======	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

NOTE 4 -- SEGMENT INFORMATION

In fiscal 1999, the Company adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," which requires reporting certain financial information according to the "management approach." This approach requires reporting information regarding operating segments on the basis used internally by management to evaluate segment performance. The Company conducts its business primarily in two operating segments: "Wholesale" and "Other". The Company's wholesale segment includes the designing, manufacturing and distribution of quality watches. Other includes the Company's retail and service center operations. Operating segment data as of October 31, 2000 and 1999 are as follows (in thousands):

	FOR THE NINE MONTHS ENDED OCTOBER 31,				I	REE MONTHS DBER 31,			
	NET S	NET SALES		OPERATING PROFIT		ALES	OPERATING	PROFIT	
	2000	1999	2000	1999	2000	1999	2000	1999	
Wholesale Other		\$191,008 25,215	\$31,608 (3,981)	\$31,320 (3,053)	\$ 94,601 10,521	\$88,651 10,381	\$20,399 (1,927)	\$20,297 (1,285)	
Consolidated total	\$234,634 ======	\$216,223 ======	\$27,627 ======	\$28,267 ======	\$105,122 ======	\$99,032	\$18,472 ======	\$19,012 ======	

NOTE 5 -- BANK CREDIT AGREEMENT

On June 22, 2000, the Company amended its revolving and working capital lines of credit with its domestic bank group to provide for a three year \$100.0 million unsecured revolving line of credit and \$15.0 million of uncommitted working capital lines of credit. These new facilities replace the \$90.0 million unsecured revolving line of credit and \$31.6 million of uncommitted working capital lines of credit.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

FORWARD LOOKING STATEMENTS

Statements included under Management's Discussion and Analysis of Financial Condition and Results of Operations, in this report, as well as statements in future filings by the Company with the Securities and Exchange Commission ("SEC"), in the Company's press releases and oral statements made by or with the approval of an authorized executive officer of the Company, which are not historical in nature, are intended to be, and are hereby identified as, "forward looking statements" for purposes of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934. The Company cautions readers that forward looking statements include, without limitation, those relating to the Company's future business prospects, revenues, working capital, liquidity, capital needs, plans for future operations, effective tax rates, margins, interest costs, and income, as well as assumptions relating to the foregoing. Forward looking statements are subject to certain risks and uncertainties, some of which cannot be predicted or quantified. Actual results and future events could differ materially from those indicated in the forward looking statements due to several important factors herein identified, among others, and other risks and factors identified from time to time in the Company's reports filed with the SEC including, without limitation, the following: general economic and business conditions which may impact disposable income of consumers, competitive products and pricing, ability to enforce intellectual property rights, seasonality, availability of alternative sources of supply in the case of loss of any significant supplier, the Company's dependence on key officers, continued availability to the Company of financing and credit on favorable terms and success of hedging strategies in respect of currency exchange rate fluctuations.

Results of Operations for the nine months ended October 31, 2000 as compared to the nine months ended October 31, 1999.

Net Sales. Comparative net sales by product class were as follows:

	NINE MONTHS ENDED OCTOBER 31,			
	2000	1999		
Concord, Movado, Coach and ESQ				
Domestic	\$164,513	\$151,087		
International	40,565	39,921		
Other	29,556	25,215		
Net Sales	\$234,634	\$216,223		
	=======	========		

Net sales increased by \$18.4 million or 8.5% for the nine months ended October 31, 2000 as compared to the nine months ended October 31, 1999. Domestic wholesale sales of our brands increased by \$13.4 million or 8.9% while international wholesale sales increased by \$.6 million or 1.6%. All of our domestic brands posted sales increases led by double digit gains in our Movado and ESQ brands. International sales increases were led by growth in our Concord and Coach Watch brands. International sales were negatively impacted by approximately \$4.3 million due to changes in currency translation rates.

Other net sales, which include our Company outlet stores, Movado Boutiques and our after sales service business, increased by \$4.3 million or 17.2%. Growth in the other sales category was primarily attributable to comparable store sales increases in our outlets and Boutiques and new store openings.

Gross Margin. Gross profit for the nine months ended October 31, 2000 was \$143.0 million (61.0% of net sales) as compared to \$131.9 million (61.0% of net sales) for the nine months ended October 31, 1999, an increase of \$11.1 million or 8.4%. This increase was attributable to sales increases.

Selling, General and Administrative. Selling, general and administrative expenses for the nine months ended October 31, 2000 were \$115.4 million or 49.2% of net sales, an 11.4% increase over the \$103.6 million or 47.9% of net sales in the first nine months of last year. The 11.4% increase was primarily attributable to an

increase in advertising and marketing expenses to promote retail sell-through of our brands as well as the factors discussed below in the review of the three month results of operations.

Interest Expense. Net interest expense increased \$1.0 million or 26.6%. The increase in interest costs reflects higher interest rates on borrowings under the Company's bank lines of credit, an increase in average outstanding working capital borrowings and a reduction in interest income due to lower invested cash balances. These factors were somewhat mitigated by reduced interest costs on long-term debt due to the repayment of \$5.0 million of Senior Notes in January 2000.

Income Taxes. Income tax expense of \$5.7 million for the nine months ended October 31, 2000 decreased as compared to \$6.7 million for the nine months ended October 31, 1999. Income taxes in the prior year also included a provision for taxes of \$1.1 million on the gain of the Company's sale of its Piaget distribution business. Taxes were recorded at the Company's expected annual effective tax rate for fiscal 2001 of 25% as compared to a 23% rate for fiscal 2000.

Results of Operations for the three months ended October 31, 2000 as compared to the three months ended October 31, 1999.

Net sales. Comparative net sales by product class were as follows:

	THREE MONTHS ENDED OCTOBER 31,		
	2000	1999	
Concord, Movado, Coach and ESQ Domestic International	\$ 79,072 15,529	\$70,507 18,144	
Other	10,521	10,381	
Net Sales	\$105,122	\$99,032	

Net sales increased by \$6.1 million or 6.2% for the three months ended October 31, 2000 as compared to the three months ended October 31, 1999. Domestic wholesale sales of our brands increased by \$8.6 million or 12.2% led by double digit increases in the Movado and ESQ brands. Concord sales increased at a low single digit percentage rate and were negatively impacted by delays in product deliveries due to extended lead times in the manufacturing of certain components. International sales decreased by \$2.6 million or 14.4% due primarily to the negative impact of changes in foreign currency translation rates of approximately \$2.2 million. International sales of Concord were also negatively impacted by delays in product deliveries due to extended lead times in the manufacturing of certain components. Sales of Coach Watch for the three months ended October 31, 2000 increased at a double digit rate led by significant increases in international sales due to increased penetration of the Japan and duty free channels.

Other net sales, which include our Company outlet stores, Movado Boutiques and our after sales service business, increased by \$.1 million or 1.3%. Growth in the other sales category was attributable to both comparable store sales increases in our Boutiques and new store openings in our Outlets and Boutiques of \$.9 million or 9.5%. Prior year third quarter sales included \$0.8 million in sales from discontinued brands.

Gross Margin. Gross profit for the three months ended October 31, 2000 was \$65.2 million (62.0% of net sales) as compared to \$61.6 million (62.2% of net sales) for the three months ended October 31, 1999, an increase of \$3.6 million or 5.8%. This increase was attributable to sales increases.

Selling, General and Administrative. Selling, general and administrative expenses for the three months ended October 31, 2000 were \$46.7 million or 44.5% of net sales, a 9.6% increase over the \$42.6 million or 43.1% of net sales in the third quarter of last year. The 9.6% increase was attributable to expenses in connection with the ongoing implementation of the Company's growth initiatives, increases in certain variable costs resulting from sales growth and increases in certain general and administrative costs. Additional expenses associated with the Company's growth initiatives included the opening of additional outlet stores, expenses related to the opening of two Movado Boutiques, expenses associated with the planned launch of the new

Tommy Hilfiger watch line in Spring 2001 and initial expenses associated with the Company's new Moonachie, New Jersey distribution center. Variable cost increases associated with sales growth were primarily in the areas of selling commissions and product distribution costs. General and administrative cost increases were primarily related to depreciation of new information systems implemented in Fiscal 2001 and certain employee benefit costs.

Interest Expense. Net interest expense for the three months ended October 31, 2000 increased \$0.6 million or 52.7%. The increase in interest costs reflects higher interest rates on borrowings under the Company's bank lines of credit, an increase in average bank borrowings and a reduction in interest income for the quarter due to lower invested cash balances. These factors were somewhat mitigated by lower interest costs on long-term debt due to the repayment of \$5.0 million of Senior Notes in January 2000.

Income Taxes. Income tax expense of \$4.2 million for the three months ended October 31, 2000 increased as compared to \$4.1 million for the three months ended October 31, 1999. Taxes were recorded at the Company's expected annual effective tax rate for fiscal 2001 of 25% as compared to a 23% rate for fiscal 2000.

LIQUIDITY AND FINANCIAL POSITION

Cash flows used in operating activities for the nine months ended October 31, 2000 were \$23.1 million as compared to the use of \$6.9 million for the nine months ended October 31, 1999. The increase in cash used in operating activities was primarily attributable to increases in accounts receivable and inventory associated with sales growth.

The Company used \$7.7 million of cash for investing activities for the nine months ended October 31, 2000 as compared to generating \$19.4 million in cash from investing activities for the nine months ended October 31, 1999. Cash generated from investing activities in the prior year resulted primarily from the sale of the Piaget distribution business in February 1999 for \$28.4 million. Capital expenditures for the first nine months were \$7.0 million compared to \$7.8 million in the prior year with the reduction attributable to lower information system outlays as the Company nears completion of implementation of a new enterprise wide information system offset somewhat by increases in expenditures for retail expansion.

Cash generated from financing activities amounted to \$16.2 million for the nine months ended October 31, 2000 as compared to \$2.7 million used in financing activities for the comparable prior year period. The increase is attributable to increased bank borrowings due to a reduction in cash balances available to fund working capital requirements. This increase is offset somewhat by a reduction in share repurchase activity and the absence, in the first nine months of fiscal 2001, of a sinking fund requirement associated with the Company's Senior Notes.

At October 31, 2000, the Company had two series of Senior Notes outstanding. Senior Notes due January 31, 2005 which were originally issued in a private placement completed in fiscal 1994. These notes have required annual principal payments of \$5.0 million since January 1998. The Company repaid \$5.0 million principal amount of these notes in the fourth quarter of fiscal 2000 and is scheduled to repay an additional \$5.0 million in the fourth quarter of fiscal 2001. At October 31, 2000, \$25 million in principal amount of these notes remained outstanding.

During fiscal 1999, the Company issued \$25 million of Series A Senior Notes under a Note Purchase and Private Shelf Agreement dated November 30, 1998. This agreement allows for the issuance for up to two years from the date of the agreement of Senior Promissory Notes in the aggregate principal amount of up to \$50 million with maturities up to 12 years from their original date of issuance. These notes bear interest at 6.90%, mature on October 30, 2010 and are subject to annual repayments of \$5.0 million commencing October 31, 2006. The Company is presently negotiating an extension of the shelf debt facility and expects to complete an extension before the end of fiscal 2001.

During the second quarter of fiscal 2001, the Company completed the renewal of its revolving credit and working capital lines with its bank group. The new agreement provides for a three-year \$100 million unsecured revolving line of credit and \$15.0 million of uncommitted working capital lines. At October 31, 2000, the

Company had \$37.8 million of outstanding borrowings under its bank lines as compared to \$20.0 million at October 31, 1999. The increase in borrowings at the end of the third quarter as compared to the prior year period was primarily the result of a reduction in cash balances available to fund seasonal working capital requirements.

Under a series of share repurchase authorizations approved by the Board of Directors, the Company has maintained a discretionary buy-back program. Current year repurchases under this program amounted to \$7.3 million. The Company has remaining Board authorization to spend up to \$4.5 million more for the repurchase of additional shares of its common stock.

The Company paid dividends of \$863,000 for the first nine months of fiscal 2001 compared to \$942,000 in the first nine months of last year. The decrease is attributable to a reduction in outstanding shares related to the share repurchase programs described above.

Cash and cash equivalents at October 31, 2000 amounted to \$11.2 million compared to \$15.3 million at October 31, 1999. The reduction in cash related primarily to the funding of the Company's share repurchase program, repayment of \$5 million of long-term debt in January 2000 and reduction of bank borrowings. Debt to total capitalization at October 31, 2000 was 33.9% as compared to 25.5% at October 31, 1999.

YEAR 2000

The Company experienced no significant problems relating to the Year 2000 issue in the first nine months of this year. The Company does not foresee any problems for the remainder of 2000; however, if not all Year 2000 issues have been identified or foreseen, there can be no assurance that such issues will not materially adversely impact the Company's results of operations or adversely affect the Company's relationships with customers, vendors, or others.

PART II -- OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

27 Financial Data Schedule for the nine months ended October 31, 2000, submitted to the Securities and Exchange Commission in electronic format.

(b) Reports on Form 8-K

None

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> MOVADO GROUP, INC. (Registrant)

By: /s/ KENNETH J. ADAMS Senior Vice President and Chief Financial Officer (Chief Financial Officer and Principal Accounting Officer)

Dated: December 15, 2000

EXHIBIT	
NUMBER	DESCRIPTION

Financial Data Schedule for the nine months ended October 31, 2000, submitted to the Securities and Exchange Commission in electronic format. 27

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM (A) THE CONSOLIDATED FINANCIAL STATEMENT FOR THE NINE MONTHS ENDED OCTOBER 31, 2000.

1,000 U.S. DOLLAR

> 9-M0S JAN-31-2001 FEB-1-2000 OCT-31-2000 1 11,161 0 138,533 0 86,170 257,312 54,593 (24,910) 301,272 100,451 0 0 0 130 149,641 301,272 234,634 234,634 91,613 0 115,394 0 4,808 22,819 5,705 0 0 0 0 17,114 1.46 1.44